

# **Business Domain (Modules)**



## Sales, Service & Marketing

- · Salesforce and marketing automation
- · Sales lead and opportunity management
- · Sales and case management
- · Service management



## Financial Management

- · General ledger/ Account receivable/ Payable
- · Fixed asset management
- · Cash and bank management
- Consolidation



## **Procurement and Sourcing**

- · Direct and indirect procurement
- Purchase requisitions
- · Supplier relationship management
- · Vendor self-service portal



### Project Accounting

- · Project accounting and invoicing
- · Revenue Recognition
- Project cost control
- · Work breakdown structure



# Order Management

- Order tracking
- Invoicing
- · File library
- · Order approval



## **Manufacturing**

- · Discrete manufacturing
- · Bill of materials
- Production routings
- · Shop floor management



## (5) Supply Chain Management

- · Inventory management
- Order promising
- · Distribution planning
- · Quality management



## Human Resource Management

- · Core human resource management
- · Attendance and roster management
- Payroll
- Travel and expense claim



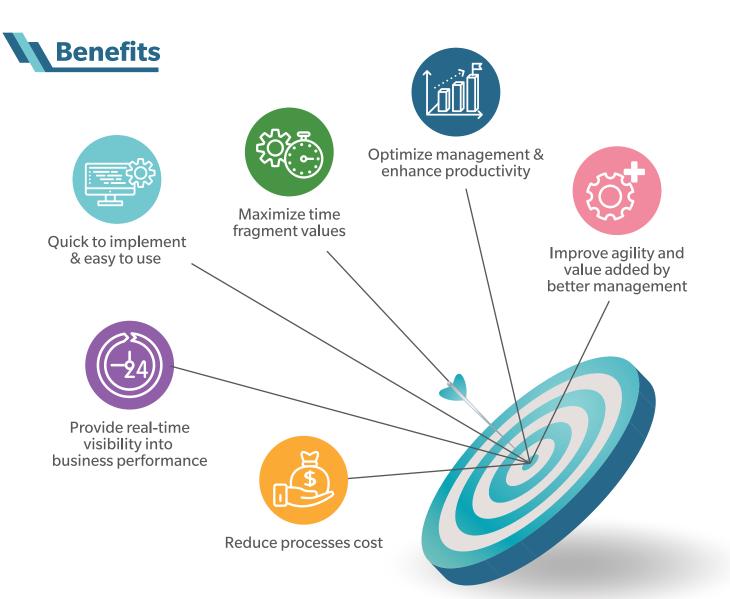
### Marehouse Management

- · Multi-location overview
- · Bin location management
- · Lot number tracking
- · Handheld scanning operation



### Retail

- Point of Sale (POS)
- eShop Operations
- · Membership and loyalty management
- · Mix and match promotion



## **Why Konica Minolta?**



#### **Professional Consultants**

- Over 50 years of experience in serving Hong Kong enterprises
- A team of experts to be your digital transformation partner



#### **Innovative Solutions**

- Hardware and software provided as an all-rounded solution
- One-stop service from consultation, setup to implementation



#### **Quality Service**

- ISO 27001 certified
- 7 x 24 technical support by post-sales helpdesk service

## Contact us for more information at 2565 8181 (Press2 > 8)









